

Customer interested in drop ship only



Send email template



Annual revenue is greater than 20 million, or estimated Advantus annual purchases are greater than 20 thousand



Send to Inside Sales for handling



Annual revenue is less than 20 million, or estimated Advantus annual purchases are less than 20 thousand



Set up as a type 34 and send drop ship price list, link to images, and item spec sheet



Account will stay in Customer Service

Send to Inside Sales to

Customer Service to set up as